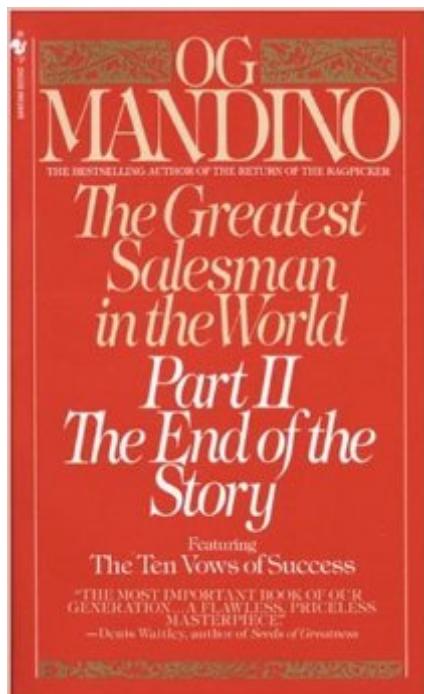


The book was found

# The Greatest Salesman In The World, Part 2: The End Of The Story



## **Synopsis**

What you are today is not important...for in thisÂ Â runaway bestseller you will learn how to changeÂ Â your life by applying the secrets you are about toÂ Â discover in the ancient scrolls.

## **Book Information**

Mass Market Paperback: 144 pages

Publisher: Bantam; 1st edition (April 1989)

Language: English

ISBN-10: 0553276999

ISBN-13: 978-0553276992

Product Dimensions: 4.2 x 0.5 x 6.9 inches

Shipping Weight: 4 ounces (View shipping rates and policies)

Average Customer Review: 4.7 out of 5 starsÂ Â See all reviewsÂ (1,100 customer reviews)

Best Sellers Rank: #10,245 in Books (See Top 100 in Books) #23 inÂ Books > Religion & Spirituality > New Age & Spirituality > Mysticism #89 inÂ Books > Self-Help > Spiritual #93 inÂ Books > Christian Books & Bibles > Christian Living > Self Help

## **Customer Reviews**

The summer after my freshman year in high school, a ton of years ago, I was miserable. I didn't have any new friends at school, I was having a hard time at home, and I was trying to get through everyday with a smile on my face. I took a trip with a bunch of people I didn't know, a 10 day backpacking trip to an island in lake superior. Our guide was a 75 year-old man named Dave. Everyday, Dave read us a chapter from this book, and everyday my respect for him grew. The day I got off the island I bought the book and began my ten month journey through the scrolls it contained. I've followed the instructions, reading each chapter for one month, several times. I've worn out several copies and given away several others. This book profoundly changed my life. Not only am I extraordinarily successful in terms of "material" success, but I am happier than I ever imagined it was possible to be several years ago before I went on that island. Buy this book, follow it's instructions, and even if you are never the richest woman or man on earth, you will be among the happiest.

I can see why some people will give this book less than 5 stars. If you are looking for fancy smancy selling techniques, look elsewhere. This is not about technique, it is about the habits; the character that makes up a great salesman. I first started using this book 9 years ago. I would read a chapter a

day, three times a day and cheated by reading ahead. More importantly, I began to make these habits my habits. At that time, my sales were less than satisfactory. Within weeks, my sales climbed and I began winning contest after contest. When people asked me what I was doing, I would pull out this book which I carried with me. Some would leaf through it and giggle. And they wondered why their sales were so low! I also found that when I got sick of this book and felt like I had mastered it, a short while later, my sales fell again. So did my attitude. So I started the process all over again and you guessed it, I started making sales again, this time faster than before. Over the years, I have bought many copies of *The Greatest Salesman in The World*. Some were dog eared and worn out, some I just lost or sometimes I kept one at the office and one at home. I just started re-reading this book again. Watch out.....

I don't know if I misread the instructions or if I'm the only one who actually followed them. If you follow scroll I, it should take you the better part of a year to finish the rest of the book. Following that, I'm only 2/3rds of the way through scroll II (I got the book a couple of months ago, but didn't consistently follow scroll II daily and at the 16-day mark, decided to start again at day 1). I can definitely say it has changed my life, and even the lives of those around me (most of all a person I work with who is hard to get along with and hence gets along with no one--except, now, me, and it really has seemed to make his attitude at work more positive overall). Though difficult at first, it quickly became easy to apply the first principle, and finally find myself easily "making people your greatest resource" as so many \*other\* authors suggest you do for success in life, although it is not specifically suggested in this book. I have gotten a half dozen new and better job offers in the couple of months since I started the book, accepted one of the first ones and am currently in the process of exploring the others. I see all these "couldn't put the book down till I finished" and I think, wow, you went a year with a book in your hand? Personally I'm still in considerable suspense waiting to see what scroll III says, let alone the entire rest of the book!

For those who enjoy classic business parables like the "The Richest Man in Babylon" by George Clayson, "The Baron Son" by Vicki Therese Davis, and "The Alchemist" by Paolo Coelo, they will certainly find interest in *"The Greatest Salesman in World."* Like the other works, it has been translated around the world and brought joy to the hearts of many. *"The Greatest Salesman in the World"* is the first, and by far the best, in Og Mandino's trilogy including *"The Greatest Secret in the World"* and *"The Greatest Miracle in the World."* As the title would imply, it is the ancient story of the world's greatest salesperson whose passes on his secrets of success by bequeathing ten scrolls to

his protÃ©gÃ©. The Scroll Marked I, Today I begin a new life - Form good habits and become their slaves The Scroll Marked II, I will greet this day with love in my heart - Show love and compassion to the world and you shall find it returned The Scroll Marked III, I will persist until I succeed - Persistence will bring you success The Scroll Marked IV, I am nature's greatest miracle - Love yourself The Scroll Marked V, I will live this day as if it is my last - Seize the day The Scroll Marked VI, I will be the master of my emotions - Live courageously and do not fall victim to fear and disappointment The Scroll Marked VII, I will laugh at the world - Appreciate each situation and do not take life too seriously The Scroll Marked VIII, Today I will multiply my value hundred fold - Find ways to create value for others in your exchanges The Scroll Marked IX, I will act now - Act decisively to achieve success The Scroll Marked X, I will pray for guidance - Renew yourself through a connection with God In summary, it is an inspirational story that is wonderfully told in a spiritual and principled tone that you will be sure to enjoy.

[Download to continue reading...](#)

The Greatest Salesman in the World, Part 2: The End of the Story Vendedor mÃ¡s grande del mundo I (ediciÃ³n tradicional) / The Greatest Salesman in the World I (traditional edition) (Spanish Edition) El Vendedor MÃ¡s Grande del Mundo [The Greatest Salesman in the World] Miller Plays: All My Sons; Death of a Salesman; The Crucible; A Memory of Two Mondays; A View from the Bridge v.1 (World Classics) (Vol 1) Man Vs Ocean: A Toaster Salesman Who Sets Out to Swim the World's Deadliest Oceans and Change His Life For Ever CliffsNotes on Miller's Death of a Salesman (Cliffsnotes Literature Guides) The Greatest Movies You'll Never See: Unseen Masterpieces by the World's Greatest Directors To the Edge of the World: The Story of the Trans-Siberian Express, the World's Greatest Railroad Aztec Warriors (Torque Books: History's Greatest Warriors) (Torque: History's Greatest Warriors (Library)) The Mafia's Greatest Hits Three Volume Boxed Set (The Mafia's Greatest Hits Book 4) Johann Strauss - His Greatest Piano Solos (His Greatest (Ashley)) Controller-Based Wireless LAN Fundamentals: An end-to-end reference guide to design, deploy, manage, and secure 802.11 wireless networks Linux, Apache, MySQL, PHP Performance End to End Single Page Web Applications: JavaScript end-to-end The Dying Process - A Hospice Social Worker's Perspective On End Of Life Care: A helpful guide for coping and closure during end of life care Don't Put Me In, Coach: My Incredible NCAA Journey from the End of the Bench to the End of the Bench Trouble in Paradise: From the End of History to the End of Capitalism How to End an Unhappy Marriage: An Essential Guide to Letting Go Emotionally, Preparing Yourself Mentally, and Moving On Physically - ( When to Get a Divorce | When to End a Marriage ) Under the Sidewalks of New York: The Story of the Greatest Subway System in the

World The Story of Philosophy: The Lives and Opinions of the World's Greatest Philosophers

[Dmca](#)